

Brent Gove Real Estate Commission Schedule

1 st Tier	50/50 Split on each sale + eXp Fees (refer to eXp IC agreement) Tier Schedule: 1 - 10 sales (<u>and</u> a minimum of one Calendar year)
2 nd Tier	60/40 Split on each sale + eXp Fees (refer to eXp IC agreement) Tier Schedule: 11 - 20 sales (<u>and</u> a minimum of two Calendar years)
3 rd Tier	70/30 Split on each sale + eXp Fees (refer to eXp IC agreement) Tier Schedule: 30 + (<u>and</u> a minimum of three Calendar years)
4 th Tier	75/25 Split on each sale + eXp Fees (refer to eXp IC agreement)

Brent Gove Real Estate powered by eXp, provide a learning based opportunity for the agent to operate a successful Real Estate Business through hands on experience and training, not for lead generation or transaction management, etc.

- This is a 4 year commitment from the date of this Agreement: Must sell a minimum of 10 homes each year to advance to the next tier commission split. If Agent has not sold 10 homes within the 1st 12 months...then when they complete that objective... they will advance to the next split. 20 Completed sales (and a minimum of 2 calendar years) will get them to the 3rd year split. Selling more homes will not get you to the next year quicker. An Agents Calendar year begins at the date of this Agreement & will be the Agents anniversary date each year moving forward.

Brent Gove, Team Leader

Date

Launch Coach

Date

Brent Gove Team Member

Date

Brent Gove Real Estate Mentoring Program Agreement

Team Member commits to work with Brent Gove Real Estate and Brent Gove for a period of **4 years**. If Brent Gove or Brent's staff/Launch Coach does something un-ethical or that lacks integrity, **Team Member** is free to leave at that time.

Team Member realizes Brent Gove/Launch Coach or Staff will not be providing leads, but rather teaching you how to have a successful real estate business.

Team Member will commit to utilizing the preferred Vendors of Brent Gove Real Estate for all aspects of the transaction. Team Member may begin to develop new relationships with outside Vendors and can pursue, with approval by Team Leader and Launch Coach, these Vendor Relationships Upon completing 1st Tier.

Team Member will utilize the buyer's and seller's package as a template for all transactions

Team Member will be provided all signage for listings with a name rider provided. Upon completing the 1st Tier, Team Members can create personal signage.

Brent Gove, Team Leader

Date

Launch Coach

Date

Brent Gove Team Member

Date

Brent Gove Real Estate Sales Partnership Agreement

1. Commissions to be split in accordance with the attached Compensation plan
2. Brent Gove Real Estate will provide for training and produce team meetings
3. Team Member will be responsible for:
 - a. eXp \$50 a month tech fee
 - b. eXp \$35 University Educational Fee
 - c. Metro list MLS fee of approx. \$145 quarterly
 - d. Placer County Association of Realtors dues of approx. \$487 annually
4. Team Member will pay the Transaction Coordinators Fee of approx. \$350 per Transaction
5. Team Member will be responsible for the \$40 E & O fee on each transaction
6. Team Member will be responsible to pay for the one-time startup fee of \$149 with eXp
7. Team Member can personally sell/buy up to 2 properties annually with commission split exemptions

Brent Gove, Team Leader

Date

Launch Coach

Date

Brent Gove Team Member

Date